Gainsight Pulse 2024 May 13-16, 2024



ELECTRICAL, PLUMBING & MORE ORDER ONLINE TODAY!

Take advantage of discounted rates for the following services!

• Electrical

- Plumbing
- Lighting
- Floral

- Office Equipment Rental
- Computer Rental
- Booth Cleaning
 - Detailing

Order these services online by

04 / 22 / 2024

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Quick, secure, and easy to use!

You may receive an email to finalize your order from

ExhibitorServices-StLouis@edlen.com



Edlen Electrical Exhibition Services

701 Convention Plaza, St. Louis, MO 63101

314.342.5324 • stlouis@edlen.com • www.edlen.com

ORDER INSTRUCTIONS

Advance Payment Deadline Date: 04/22/2024

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|--------|------|---------|------|-------|-------|--------|----|
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| 701 Co | | | | | | | |
| Phone: | | | | | | 342-53 | 84 |
| | | stlouis | @edl | en.co | m | | |
| | | | | | | | |

| EXHIBITOR: | | BTH # |
|------------|----------------------|------------------------|
| EVENT: | Gainsight Pulse 2024 | |
| FACILITY: | AMERICA'S CENTER | |
| DATES: | May 13-16, 2024 | EVENT #054002SL |

FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM

COMPLETE THE STEPS BELOW TO PLACE UTILITY ORDERS

Step 1 Complete the Method of Payment

This form must be completed and returned with the order forms below.

Step 2 Complete Utility Order Forms as Required

- A. Electrical Order
- B. Plumbing Order
- C. Lighting Order
- D. Booth Cleaning
- E. Floral

Step 3 Review Electrical Labor Instructions

This form will help you determine if you require electrical labor in your booth.

- A. What electrical work in your booth space needs to be performed by Edlen Electricians.
- B. How power is delivered to your booth in the facility (from the floor or ceiling).
- C. What other forms are required in order to schedule and pre-pay your estimated labor cost.

Step 4 Complete Additional Labor forms as Required

Forms include the following:

A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. The form should be completed by <u>all island</u> booths. Inline and peninsula booths need to provide this information only if power is required at any location other than the rear of the booth space.

B. Plumbing Distribution

This form is used for the distribution of air/water & drain services in your booth space. The form should be completed by <u>all island</u> booths. Inline and peninsula booths need to provide this information only if plumbing is required at any location other than the rear of the booth space.

Step 5 Complete the Electrical & Plumbing Layout Forms (if applicable)

All island booths must return an electrical layout and plumbing layout (if applicable) indicating a main distribution point as well as any other locations requiring power or plumbing services. Inline and peninsula booths need to return an electrical layout only if power is needed at any other location than the rear of the booth.

METHOD OF PAYMENT

Advance Payment Deadline Date: 04/22/2024

| | E |
|---|----|
| The Power People | E, |
| ELECTRICAL EXHIBITION SERVICES 701 Convention Plaza, St. Louis, MO 63101 | F٨ |

Phone: (314) 342-5324 Fax: (314) 342-5384 stlouis@edlen.com

| EXHIBITOR: | | BTH # |
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| EVENT: | Gainsight Pulse 2024 | |
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| FINANCIALLY RESPONSIBLE COMPANY | | | | | | | |
|---------------------------------|---------|------|------|--|--|--|--|
| COMPANY NAME: | PHONE: | | | | | | |
| ADDRESS: | | FAX: | | | | | |
| CITY: | ST: | | ZIP: | | | | |
| COUNTRY: | CELL #: | | | | | | |
| EMAIL · | | | | | | | |

EMAIL:

METHOD OF PAYMENT

All transactions require a credit card on file with proper authorization. In addition to checks, Edlen accepts American Express, Mastercard, Visa, Discover, ACH and Wire Transfers. Indicate form of payment below.

ACH ELECTRONIC PAYMENT TRANSFER

<u>JPMorgan Chase</u> Routing #: 322271627 Acct #: 789835573 Account Name: Edlen Electrical Exhibition Services, Inc

The financial institution MUST be based in the US. In order to avoid a transfer fee, you must notify the financial institution that you wish to make an ACH electronic payment transfer.

MANUAL ORDER PROCESSING FEE *

Orders submitted for manual processing **MUST include a \$25** processing fee. Submit orders online instead @ www.edlen.com

COMPANY CHECK

Make check payable to: Edlen Electrical. All foreign checks must be drawn on U.S. Banks only. Check must be received before the deadline date and you must include a credit card as a guarantee. Reference the Event # listed above on your remittance.

CHECK AND CREDIT CARD INFORMATION

| COMPANY NAME: | | | | | |
|--|-----------|-------|---|-------------|---------------------|
| CHECK #: | | | | | |
| CREDIT CARD NUMBER: | | | | EXP DA1 | TE: |
| CARD HOLDER SIGN: | | | PRINT NAME: | | |
| EMAIL: | | | THIR | D PARTY PAY | MENT? YES or NO |
| CREDIT CARD ADDRESS INFORMATIC | N IF DIFF | ERENT | THAN INFORMATI | ON ABOVE | |
| ADDRESS: | | CITY: | | ST: | ZIP: |
| SERVICE TOTALS | | | AUTHORIZATION | | |
| * MANUAL ORDER PROCESSING FEE | \$25.00 | | | | |
| * BANK WIRE TRANSFER PROCESSING FEE | | | | | |
| 2. ELECTRICAL ORDER | | | | | |
| 3. ESTIMATED LABOR | | | AUTHORIZED SIGNAT | URE ABOVE | |
| 4. LIGHTING ORDER | | | | | |
| 5. BOOTH CLEANING ORDER | | | | | |
| 6. PLUMBING ORDER | | | PRINT NAME ABOVE | Т | ODAY'S DATE ABOVE |
| 7. FLORAL ORDER | | | By signing and placing this order, I accept all payment policies, | | |
| 8. COMPUTER & OFFICE EQUIPMENTRENTAL OR PROFESSIONAL DETAILER ORDER | | | terms and conditions outlined on all completed service order form and the Edlen General Data Protection Regulation privacy policy. | | |
| TOTAL DUE | | | | M | OP.V3.SL.06.23_PG 1 |

BANK WIRE TRANSFER INFORMATION *

Domestic & International JPMorgan Chase Routing #: 021000021 Acct #: 789835573 Reference Address: 383 Madison Ave New York, NY 10017 Swift Code: CHASUS33

* Reference the Event # listed above and your Booth # on all electronic payments.

DISCOVER

Account Name: Edlen Electrical Exhibition Services, Inc

MASTERCARD

* \$50 processing fee MUST be included with transfer.

CREDIT CARD

VISA

We will use this authorization to charge any remaining balances on your account prior to event closing. A copy of final charges will be sent to the email address provided in the payment information section.

AMEX



The Power People **ELECTRICAL EXHIBITION SERVICES** 701 Convention Plaza, St. Louis, MO 63101 Phone: (314) 342-5324 Fax: (314) 342-5384 stlouis@edlen.com

| E | M Advance Payment Dea | Advance Payment Deadline Date: 04/22/2024 | | | | |
|------------|-----------------------|---|--|--|--|--|
| EXHIBITOR: | | BTH # | | | | |
| EVENT: | Gainsight Pulse 2024 | | | | | |
| FACILITY: | AMERICA'S CENTER | | | | | |
| DATES: | May 13-16, 2024 | EVENT #054002SL | | | | |

FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM

ORDER INSTRUCTIONS

INLINE AND PENINSULA DELIVERY The cost of 120-Volt outlets includes delivery to one location at the rear of inline or peninsula booths. If you require the outlet(s) to be distributed to any other location(s), material and labor charges apply. There is a minimum charge of (1) hour for installation and (1/2) hour for removal. Complete and return the Electrical Distribution Form along with a floor plan layout of your booth space indicating outlet location(s).

ISLAND BOOTH DELIVERY ONE LOCATION

Island booths that need power delivered to one location incur (1) hour labor charge for installation & (1/2) hour labor charge for removal. Return a floor plan layout of your booth space indicating the outlet location with measurements and orientation.

ISLAND BOOTH DELIVERY MULTIPLE LOCATIONS

Island booths that require power to be delivered to multiple locations within their booth space incur a minimum (1) hour labor charge for installation. The removal of this work will be charged a minimum (1/2) hour or (1/2) the total time of installation. Material charges will apply. Return a floor plan layout of your booth space indicating a main distribution point and all outlet locations with measurements and orientation. If a main distribution point is not provided, Edlen will deliver to the most convenient location.

208/480V POWER DELIVERY AND CONNECTIONS

Edlen electricians must make all high voltage connections and disconnections on a time and material basis. Complete the Electrical Booth Work Form to schedule your estimated connection time and labor. Return form with your order.

24 HOUR SERVICES

Electricity will be turned on within 30 minutes of show opening and off within 30 minutes of show closing, show days only. If you require power at any other time order 24 hour power at double the outlet rate.

CANCELLATIONS

POWER STRIP

Credits will not be issued for services delivered and not used. See #13, 19 & 20 on back of form for additional details.

TERMS & CONDITIONS

I agree in placing this order that I have accepted Edlen's payment policy and the terms and conditions of the contract.

| ELECTRICAL OUTLETS | Approximately | 120V/208V A.C. | 60 Cycle - Pri | ces are for En | tire Event |
|----------------------------|----------------------------------|--|-----------------------------|-----------------------------|---------------|
| 120 VOLT | QTY Show Hours Only | QTY 24hrs/day Double rate | ADVANCE PAYMENT PRICE | REGULAR PAYMENT PRICE | TOTAL COST |
| 500 WATTS (5 AMPS) | | | 87.00 | 131.00 | |
| 1000 WATTS (10 AMPS) | | | 124.00 | 189.00 | |
| 1500 WATTS (15 AMPS) | | | 153.00 | 237.00 | |
| 2000 WATTS (20 AMPS) | | | 189.00 | 284.00 | |
| 208 VOLT SINGLE PHASE | | | | | |
| 20 AMPS | | | 285.00 | 434.00 | |
| 30 AMPS | | | 359.00 | 557.00 | |
| 60 AMPS | | | 554.00 | 868.00 | |
| 208 VOLT THREE PHASE | | | | | |
| 20 AMPS | | | 370.00 | 561.00 | |
| 30 AMPS | | | 537.00 | 807.00 | |
| 60 AMPS | | | 829.00 | 1242.00 | |
| 100 AMPS | | | 1326.00 | 1990.00 | |
| 200 AMPS | | | 1680.00 | 2468.00 | |
| 400 AMPS | | | 2827.00 | 4241.00 | |
| TRANSFORMER(S) Boost 2 | 208 Volt to 230 V | /olt | | | |
| Transformer (20 amp minim | um charge) | Total Amp | s: | _ x 5.00 = | |
| Please call for infor | mation on any | services you | require that a | re not listed | here. |
| 480V CONNECTIONS Ap | proximately 48 | 0V A.C. 60 Cy | cle - Prices | are for Entire | e Event |
| 480 VOLT THREE PHASE | | | | | |
| 20 AMPS | | | 674.00 | 1010.00 | |
| 30 AMPS | | | 807.00 | 1209.00 | |
| 60 AMPS | | | 1055.00 | 1582.00 | |
| 100 AMPS | | | 1394.00 | 2092.00 | |
| | | | | | |
| 120V RENTAL MATERIA | L (Must Pick up | o Items at Ons | ite Exhibitor | Service Cent | ter) |
| 15' EXTENSION CORD | | | | 32.00 | |

| es 20 | TRANSFER TOTAL TO BOX #2 ON METHOD OF PAYMENT FORM | TOTAL |
|----------|---|--------|
| ve | PRINT NAME: | |
| he | EMAIL: | PHONE: |

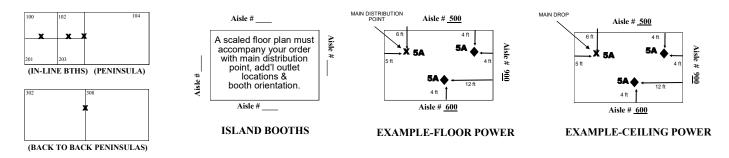
32.00

TERMS & CONDITIONS

- 1. Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received no later than the deadline date on the order form for advance payment rates to apply. Orders received without payment and required floor plan will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or photocopy of a check are not considered valid forms of payment for securing advanced rate.
- 2. To receive advance rates a complete order inclusive of a scaled electrical layout must be received before the advance payment deadline date. The scaled layout must match the order and include power locations and orientation. Any changes or additional services received after the deadline date will be charged the regular payment price.
- 3. In the event order totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by email of any such corrections.
- 4. Outlet rates listed include bringing services to one location at the rear of inline and peninsula booths.
- 5. Outlet rates listed *do not* include the connection of any equipment, special wiring, or distribution of the outlets, to other than the standard locations within the booth space. Distribution to all other locations *regardless of booth type* require labor and is performed on a time and material basis. Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
- 6. A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
- 7. Island Booths Booths that require power to be delivered to multiple locations within their booth space incur a minimum (1) hour labor charge for installation. The removal of this work will be charged a minimum (1/2) hour or (1/2) the total time of installation. Material charges will apply. Return a floor plan layout of your booth space indicating a main distribution point and all outlet locations with measurements and orientation. If a main distribution point is not provided, Edlen will deliver to the most convenient location.
- 8. There is a (1) hour installation and a (1/2) hour removal charge for Island Booths that require delivery to one location.
- 9. Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published. A minimum charge of (1) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation, plus material.
- 10. Edlen Supervision—A supervisory charge of 10% of the prevailing labor rate will apply to all labor that exceeds one hour.
- 11. For a dedicated outlet, order a 20 amp outlet.
- 12. No inverters, self contained power supplies or devices that convert battery power to 120 volt power allowed.
- 13. In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift and labor charges will apply. Contact our local office to discuss any additional charges.
- 14. Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed.
- 15. Edlen is the exclusive provider of all material and equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitor booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
- 16. Any extension cords or power strips ordered on the front of this form should be picked up at the Exhibitor Service Center. Credit will not be not issued for unused items.
- 17. Standard wall and other permanent building utility outlets or sockets are not part of a booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
- 18. All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
- 19. All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
- 20. All Exhibitors' cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed, non-current carrying metal parts of fixed equipment which are liable to be energized, shall be grounded.
- 21. Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
- 22. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing and received by Edlen (21) calendar days or less prior to the first contracted event move in date. Except sales tax, Edlen will not refund overpayment in amounts less than \$50.00 unless specifically requested in writing.
- 23. If the event is cancelled within 90 days prior to the first contracted event move-in day all orders are subject to a 25% cancellation fee. No refunds will be issued for events cancelled on or after the first contracted event move-in day.
- 24. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
- 25. Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by Exhibitor.
- 26. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 27. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
- Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: <u>https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf</u>

COMMONLY ASKED QUESTIONS - WHERE WILL MY OUTLET BE LOCATED?

Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.



FOR OTHER COMMONLY ASKED QUESTIONS VISIT OUR WEBSITE @ WWW.EDLEN.COM OR CALL THE NUMBER ON THE ELECTRICAL ORDER FORM

ELECTRICAL LABOR INSTRUCTIONS

Advance Payment Deadline Date: 04/22/2024

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|-------|--------|-----------|------|--------|--------|--------------------|-----|
| | Тhе | Pow | e r | Рео | ple | | |
| ELEC | CTRIC | CAL EX | KHIB | ITIO | N SE | RVICE | S |
| 701 C | onver | ntion Pla | aza, | St. Lo | uis, N | NO 63 ⁻ | 101 |
| Phone | : (314 |) 342-5 | 5324 | Fax: (| 314) | 342-53 | 384 |
| | - | stlouis | @ed | len.co | m | | |

| EXHIBITOR: | | BTH # |
|------------|----------------------|------------------------|
| EVENT: | Gainsight Pulse 2024 | |
| FACILITY: | AMERICA'S CENTER | |
| DATES: | May 13-16, 2024 | EVENT #054002SL |

LABOR ORDERING INSTRUCTIONS

Step 1 Review Jurisdiction Information Below

The work outlined under Electrical Jurisdiction below must be performed by Edlen Electricians and cannot be performed by any other union or I&D House. Determine the type of work required in your booth space and complete the corresponding labor forms. The Power Delivery section indicates if power typically comes from the ceiling or the floor which may impact your booth layout.

Step 2 Complete the Appropriate Forms

There are 2 different forms utilized to schedule labor in your booth space. This allows exhibitors to pre-pay the estimated labor cost. This is only an estimate. Final labor and/or lift cost may be greater or less depending on time required and minimum labor charges.

A. Electrical Distribution

This form is used for the distribution of power on the floor in your booth space. This form should be completed for <u>all island</u> booths. Inline and peninsula booths need to provide this information only if power is required at any other location than the rear of the booth space.

Step 3 Return the following forms to Edlen

Electrical Order, Method of Payment, applicable Labor Forms and Electrical Layout.

ELECTRICAL JURISDICTION

WORK REQUIRING EDLEN ELECTRICIANS

- 1. Delivery of main power line to Island Booths only
- 2. Electrical distribution under carpet or overhead
- 3. Connection of all high voltage services
- 4. Hardwiring of any electrical apparatus

- 5. Installation of lighting hung from ceiling
- 6. Assembly & installation of lighting hung from ground supported truss
- 7. Installation of lighting & monitors
- 8. Installation & disconnect of powers packs/inverters

POWER DELIVERY

Power is typically delivered from the floor in this facility and is brought to one main distribution point. From this point it is distributed to all other locations in the booth space. Depending on the total power requirements an electrical panel may be placed at the main distribution point. Electrical panels utilize a minimum of 1'x1'6" floor space. Please call if you have any concerns.

| ELECTRICAL DISTRIBUTION | | Advance Payment Dea | adline Date: 04/22/2024 |
|---|------------|----------------------|-------------------------|
| | EXHIBITOR: | | BTH # |
| The Power People | EVENT: | Gainsight Pulse 2024 | |
| ELECTRICAL EXHIBITION SERVICES 701 Convention Plaza, St. Louis, MO 63101 | FACILITY: | AMERICA'S CENTER | |
| Phone: (314) 342-5324 Fax: (314) 342-5384 stlouis@edlen.com | DATES: | May 13-16, 2024 | EVENT #054002SL |

ELECTRICAL DISTRIBUTION UNDER CARPET

ALL Island booths MUST provide the information below. Inline and peninsula booths need to provide this information ONLY if power is required at any location other than the rear of the booth space. This information allows Edlen the opportunity to expedite move-in by having your power distribution complete prior to your scheduled move-in time. Complete all of the fields below including the "Labor Estimate" Section. Edlen will make every attempt to complete the work prior to your arrival, but it can not be guaranteed.

- 1. Provide an Electrical Layout Form:
 - A. The electrical layout must indicate each power outlet and its location with exact measurements.
 - B. The electrical layout must reflect booth orientation. Use surrounding booth or aisle numbers.
 - C. Identify a main distribution point. Power is delivered to that point and then distributed to other locations. Inline or peninsula booths do not need to provide a main distribution point. Power will be located at the rear of the booth.
 - D. If power is only required in one location in Island booths, indicate that location with measurements on your electrical layout.
- 2. What date will you begin building your booth?
 - A. Date:_____ Time: _____
- 3. Will you be utilizing any specialty floor covering other than carpet, such as vinyl or wood?
 - A. Describe flooring:_____
 - B. Estimated date and time flooring installation will begin. Date:_____ Time:_____
- **4.** Show site supervisor:

| Name | _ Cell # |
|-------|-----------|
| Email | _ Company |

- 5. The exhibitor acknowledges there is a minimum 1 hour labor charge for the distribution of services and 1/2 hour for the removal of services. Island booths that only require power delivered to one location incur a 1 hour installation and removal charge.
- 6. In the event a lift is required to deliver power from the ceiling, or if the exhibitor requests power be delivered from above when it's available on the floor, lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

| LABOR RAT | ES AND HOURS | DISTRIBUTION I | ABOR ESTI | MATE |
|-------------------|--|-----------------------|------------------------------------|-------|
| Labor Minimums | Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than 1 hour, dismantle is 1/2 the total installation time. | MAN HRS ST OT | RATE \$90.00 \$135.00 | TOTAL |
| Straight Time | Monday - Friday, 8:00 AM - 4:30 PM, except Holidays. | DT BOOTH LABOR | \$180.00 ESTIMATE | |
| Overtime | Monday - Friday 4:30 PM - 6:30 PM, Saturday. | MAN HRS | RATE \$90.00 | TOTAL |
| Double Time | Monday - Friday 6:30 PM - 6:00 AM. Saturday after eight hours of OT, all day Sunday & Holidays. | ОТ ОТ ОТ | \$135.00 \$180.00 | |
| TRANSFER E | STIMATED TOTAL TO BOX #3 ON METHOD | ESTIMA | TED TOTAL | |
| AUTHORIZA | TION | | | |
| PRINT NAME: | | DATE: | | |

ELECTRICAL BOOTH WORK

Advance Payment Deadline Date: 04/22/2024

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|--|---|
| The Power People | Е |
| ELECTRICAL EXHIBITION SERVICES 701 Convention Plaza, St. Louis, MO 63101 Phone: (314) 342-5324 Fax: (314) 342-5384 | F |
| stlouis@edlen.com | D |

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BOOTH LABOR REQUIREMENTS

The date and times completed below assist Edlen in scheduling electrical manpower. These times and number of men are not guaranteed. Otherwise, all requests are performed on a first come first serve basis. A representative must come to Edlen's service desk prior to each individual labor request time in order to confirm the booth is ready for labor. If labor is dispatched at the requested time and no "exhibitor supervision" is available, a minimum 1/2 hour labor charge per electrician applies.

Hardwiring of any Device or Apparatus (Any electrical device that does not come with a plug attached)

| Day | Date | Time | # Elec | Hrs. Each | Total | |
|-----------------|---------------------|--------------------------|--------|-----------|-------|--|
| Connection of | High Voltage Servio | :es (208V - 480V) | | | | |
| Day | Date | Time | # Elec | Hrs. Each | Total | |
| Installation of | Booth Lighting and/ | or Monitors | | | | |
| Day | Date | Time | # Elec | Hrs. Each | Total | |

OVERHEAD LIGHTING / OVERHEAD SIGNS / LIGHTING REQUIREMENTS

Assembly & Installation of Lighting Hung from Ceiling or in Booth (Complete Lighting Order Form)

LIFT RENTAL

In the event a lift is required lift charges will apply for installation and removal. There is a minimum 1 hour installation and 1 hour removal cost for both lift and labor. For safety reasons lifts require a 2 man crew.

| LABOR RAT | ES AND HOURS | BOOTH LABOR | ESTIMATE | |
|-------------------|--|-------------|-----------|-------|
| | | MAN HRS | RATE | TOTAL |
| Labor Minimums | Enter a minimum of 1 hour for installation and 1/2 hour for removal. For installation labor greater than | ST | \$90.00 | |
| | 1 hour, dismantle is 1/2 the total installation time. | OT | \$135.00 | |
| Straight Time | Monday - Friday, 8:00 AM - 4:30 PM, except Holidays. | DT | \$180.00 | |
| | | | STIMATE | |
| Overtime | Overtime Monday - Friday 4:30 PM - 8:00 AM, Saturday. | | RATE | TOTAL |
| Double Time | Saturday after eight hours of OT, all day Sunday & | ST | \$90.00 | |
| | Holidays | ОТ | \$135.00 | |
| [| | DT | \$180.00 | |
| | STIMATED TOTAL TO BOX #3 ON THE PAYMENT FORM | ESTIMA | TED TOTAL | |
| AUTHORIZA | TION | | | |
| PRINT NAME: | | DATE: | | |

BOOTHWORK.V2.SL.06.23_PG 6



Adjacent Booth or Aisle #

Advance Payment Deadline Date: 04/22/2024

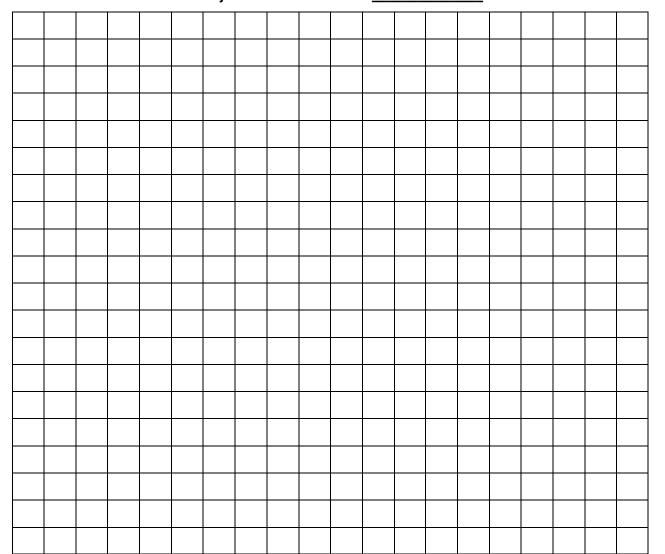
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Go to the exhibitors tab at <u>www.edlen.com</u> for an exact grid to match your booth space.

POWER ORIGINATES FROM THE FLOOR IN THIS VENUE

Power is delivered from a floor port to a "main distribution point" in island booths and then distributed from that point. Indicate this location and all other outlet locations using the legend & grid below. Inline and peninsula booths need to provide this information only if power is needed at any other location than the rear of the booth. (See T&C page 4 for examples):

| INDICATE BOOTH | I TYPE | INDICATE SCALE & TOTAL SQ FT | OUTLET LEGEND |
|----------------|----------|------------------------------|---|
| Island | | Example: 1 Square = 1 Foot | X = Main Distribution Point ▲ = 5amp/500 watt |
| Inline | <u> </u> | Square = Ft | ◆ = 10amp/1000 watt ★ = 15amp/1500 watt |
| Peninsula | | Total Square Footage = | ● = 20amp/2000 watt |



Adjacent Booth or Aisle #

Adjacent Booth or Aisle

#

| LIGHTING ORD | ER | | | Advar | nce Payment | Deac | dline Da | te: 04/2 | 22/2024 |
|---|---|--|-------------------------|------------------|--|---------------------|------------------------|----------|---------|
| | | EXHIBITOR: | | | | 8 | BTH # | | |
| The Power Peopl | e | EVENT: | Gainsight | t Pulse | 2024 | | | | |
| ELECTRICAL EXHIBITION S 701 Convention Plaza, St. Louis, | MO 63101 | FACILITY: | AMERICA | AMERICA'S CENTER | | | | | |
| Phone: (314) 342-5324 Fax: (314 stlouis@edlen.com |) 342-5384 | DATES: | May 13-1 | 6, 2024 | | E | EVENT #054002SL | | |
| OVERHEAD LIGHTING FIXTU | JRES (Price | e includes po | wer for the f | ixture) | | | | | |
| | | | | | tructure of th electrician's | | nue. A | lift is | |
| FIXTURE | | | ADV | REG | = SUBTO | TAL | x QTY | = T | OTAL |
| 1000 WATT PAR CAN | | 6 | 32.00 | 945.00 | | | | | |
| BOOTH LIGHTING (Price inc | ludes power | for the fixture | e) | | | | | | |
| | Pricing = Lig install and re Labor is base | are a Per Fixt ght rental + 1 I emove. ed on the Straig ng rates will be | nour labor to | * | Pole lights are back wall of ir Pole lights ca They must be structure. | nline bo nnot be | ooths. e placed re | emotely. | |
| FIXTURE | ADV | REG · | + LABOR | = \$ | SUBTOTAL | x | QTY | = | TOTAL |
| 8 FT POLE WITH 1 LIGHT | 20.00 | 30.00 | 90.00 | | | | | | |
| 8 FT POLE WITH 2 LIGHTS | 30.00 | 45.00 | 90.00 | | | | | | |
| | Lights must t op-up display | | a hard wall s | tructure | . They cannot | be mo | ounted to | pipe an | d drape |
| | ADV | REG · | + LABOR | = \$ | SUBTOTAL | X | QTY | = | TOTAL |
| ARM LIGHT | 25.00 | 37.50 | 90.00 | | | | | | |
| TRACK LIGHTING (Price inc | ludes power | for the fixtur | e) | | | | | | |
| Pr to La | icing = Light install and ro bor is based o | re a Per Fixtur rental + 2 hou emove. on the Straight ⁻ rates will be app | urs labor Time Labor | lig | all to discuss H hting. ack is white wit | | | | ack |
| FIXTURE | ADV | | + LABOR | = | SUBTOTAL | x | QTY | = тс | DTAL |
| 4' TRACK WITH 2 FIXTURES | 30.0 | | 180.00 | | | | <u> </u> | | |
| 4' TRACK WITH 3 FIXTURES | 35.0 | | 180.00 | | | | | _ | |
| ADDT'L MR 16 LIGHT FIXTUF | RES 15.00 | 0 22.50 | N/A | | | | | | ···· |
| | | | | | | | | | |

| FLOOR PLAN | TRANSFER TOTAL TO BOX #4 ON METHOD OF PAYMENT FORM | TOTAL | | | |
|--|---|-------|--|--|--|
| Send floor plan indicating light locations for overhead lights and pole lights | | | | | |
| pole lights | EMAIL: PHONE: | | | | |

BOC

| BOOTH CL | | RDER | | Ac | Ivance Payment D | eadline | Date: 04 | /22/2024 |
|--|-----------------------------------|------------------|-----------------|--|---|---------------------|------------------|---------------|
| FD | FN | | EXHIBITOR: | | | BTH # | | |
| The Pow | er People | | EVENT: | Gainsight P | ulse 2024 | | | |
| 701 Convention Pla | | 3101 | FACILITY: | FACILITY: AMERICA'S CENTER | | | | |
| Phone: (314) 342-5 stlouis(| 324 Fax: (314) 342- @edlen.com | 5384 | DATES: | May 13-16, 2 | 2024 | EVEN | ⊤ #0540 | 02SL |
| F | OR YOUR CON | VENIEN | CE PLACE YO | UR ORDER O | NLINE AT <u>WWW.EDI</u> | LEN.COM | l | |
| ORDER INST | RUCTIONS | VACU | UMING (Char | ged per square | e foot with 100' mini | mum cos | t) | |
| SCHEDULING | SERVICES | Total Sq. Ft. | | what days you would l acuum scheduling bloc | ike the service ck on the left) | Advance Price | Regular Price | TOTAL COST |
| Please note which day cleaning services. If | | | Vacuum Booth | - 1 Day | | .28 | .34 | |
| provided, services will be show opening and | begin on first day of | | Vacuum Booth | - 2 Days | | .52 | .65 | |
| number of days ordered | are utilized. | | Vacuum Booth | - 3 Days | | .78 | .97 | |
| VACUUM SCH | IEDULING | | Vacuum Booth | - 4 Days | | 1.04 | 1.30 | |
| Dates Requ | uested | OLIAN | | | | | -4) | |
| 1st Day | | | POOING (Cha | arged per squa | re foot with 100' mir | | | TOTAL |
| 2nd Day | _ | Total Sq. Ft. | | | Date Service Requested | Advance Price | Regular Price | TOTAL COST |
| 2rd Dov | | | Shampoo Carpe | et - One Time Only | Date: | .36 | .44 | |
| 4th Day | | MOPP | ING (Charged | per square for | ot with 100' minimun | n cost) | | |
| MOPPING SCI | HEDULING | Total | | what days you would I | | Advance | Regular | TOTAL |
| Dates Rec | quested | Sq. Ft. | Mop Booth - 1 E | opping scheduling blo | | Price .36 | Price | COST |
| 1st Day | | | Mop Booth - 1 E | | | .30 | .44 .90 | |
| 2nd Day | | | Mop Booth - 3 E | 5 | | | 1.35 | |
| 3rd Day | | | Mop Booth - 4 E | 5 | | 1.44 | 1.80 | |
| 4th Day | | | _ ' | , | | | | |
| PORTER SERVICE | | PORT | ER SERVICES | (Charged per | day) | | | |
| | | # of Days | | what days you would l orter Service schedulir | | Advance Price | Regular Price | TOTAL COST |
| Dates Rec | quested | Duyo | Up to 1500 squa | are feet | · · · · · · · · · · · · · · · · · · · | 44.00 | 55.00 | 0001 |
| 1st Day | | | 1501 - 3000 squ | | | 66.00 | 83.00 | |
| 2nd Day | | | | | | | | |
| 3rd Day | | | _ | ' | | | | |
| 4th Day | | SPEC | IAL CLEANI | | MENTS | | | |
| PORTER SERV | | | | | s or instructions that you may provide more information and p | | | |
| Rates include emptying | | | | | | | | |

Rates incl policing of your exhibit area at two hour intervals during show hours.

TRASH REMOVAL

Small office style trash cans placed at the edge of an exhibit booth at the end of the day will be emptied by the facility at no cost prior to the start of the event each day. Large trash cans that need to be emptied where they are located within the booth space need to order Porter Service.

AUTHORIZATION

PRINT NAME:

EMAIL:

PHONE:

TOTAL

TRANSFER ESTIMATED TOTAL TO BOX #5 ON THE METHOD OF

PAYMENT FORM

BOOTH CLEANING TERMS & CONDITIONS

- 1. Cleaning your exhibit area is not included in space rental.
- 2. Cleaning service can be ordered on site at the regular rate.
- 3. Our exclusive cleaning contract will not permit other service contractors to provide this service.
- 4. If you have any questions or need assistance with any orders items not listed, please call and ask for your Event Services Manager Representative.
- 5. Full payment is due in advance or at show site before any service is provided. Purchase orders are not considered payment.
- 6. It is your responsibility to advise our service center representative of any problem with any of your orders, and to check your invoice for accuracy prior to the close of the exhibition.
- 7. We require 100% prepayment of advanced orders, any orders or services placed at show site must be paid at show site. Payment must be in U.S. Funds and drawn on a U.S. Bank.
- 8. Should there be any unpaid balance after the close of the show, terms will be net, due and payable upon receipt of invoice. Effective 30 days after invoice date, any unpaid balance will bear a finance charge at the lesser on the maximum rate allowed by applicable law, or 1.5% per month, which is an annual percentage rate of 18%, and future orders will be on a prepayment basis only. If any finance charge hereunder exceeds the maximum rate allowed by applicable law, the finance charge shall automatically be reduced to the maximum rate allowed, and any excess finance charge received shall be either applied to reduce the principle unpaid balance or refunded to the payer.
- 9. This payment terms and conditions agreement shall be governed by and construed with the laws of the State of Missouri.
- Exhibitor hereby agrees to all terms and conditions outlined on all order forms and the Edlen General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting: <u>https://ordering.edlen.com/LegalNotices/Terms-Edlen-GDPR.pdf</u>

FLORAL ORDER FORM



Phone: (314) 342-5324 Fax: (314) 342-5384 stlouis@edlen.com

this order form

in the rental price.

9.68%.

Walter Knoll Florist.

Advance Payment Deadline Date: 04/22/2024

| EXHIBITOR: | | BTH # |
|------------|----------------------|------------------------|
| EVENT: | Gainsight Pulse 2024 | |
| FACILITY: | AMERICA'S CENTER | |
| DATES: | May 13-16, 2024 | EVENT #054002SL |

FOR YOUR CONVENIENCE PLACE YOUR ORDER ONLINE AT WWW.EDLEN.COM

ORDER INSTRUCTIONS GREEN PLANTS ADVANCE PAYMENT PRICE Advance Regular TOTAL (Please circle type of plant when ordering) QTY Price COST Price For advance payment price to apply we 3' GREEN PLANTS Circle one: Palm Tree Bushy 40.61 54.83 must receive your order with payment prior to the deadline date posted on the top of 4' GREEN PLANTS Circle one: Palm Tree Bushy 51.59 69.64 5' GREEN PLANTS Circle one: Palm Tree Bushy 62.56 84.47 FLORAL DELIVERY 6' GREEN PLANTS Circle one: Palm Tree Bushy 73.54 99.29 All floral pricing includes delivery and pickup from the booth or designated 7' GREEN PLANTS Circle one: Palm Tree Bushy 84.51 114 09 Circle one: Palm Tree Bushy 8' GREEN PLANTS location within the America's Center. 138.30 179.37 10' GREEN PLANTS Circle one: Palm Tree Bushy 142.70 192.65 **RENTAL RETURNS** 12' GREEN PLANTS Circle one: Palm Tree Bushv 160.25 216.35 Rental items that are not in the booth at the 15' GREEN PLANTS Circle one: Palm Tree Bushy 215.14 290 44 close of the show will be charged a minimum of 2X the rental price again. LARGE FERN / VINING 32.93 44.47 CASCADING 1' WIDE X 10" TALL 27.44 36.98 STRING LIGHT RENTAL UPRIGHT SMALL 18" WIDE X 1' TALL 27.44 36.98 If you order string lights, you must also FLOWERING PLANTS (Select color when ordering) order electric for them separately on the electrical order form. Power is not included FLOWERING MUM PLANT (Yellow / White / Lavender /Asst) 37.83 48.38 BROMELIAD (Red / Lavender / Orange / Pink) 38.42 51.87 **CONTAINER UPGRADES** AXALEA (Red / Orange / White) 43.90 59.27 KALANCHOE (Red / Orange / Yellow/Pink) 38.42 Container upgrades are available in Gold 51.87 and Silver for an additional fee. These **FLORALS & MISCELLANIOUS** containers must be pre-ordered. Delivery can not be guaranteed for on-site orders. FRESH CUT ARRANGEMENT - SMALL 65.86 88.92 FRESH CUT ARRANGEMENT - MEDIUM 93.30 125.96 FRESH CUT ARRANGEMENT - LARGE 164.65 222.28 The rental rate of all items on this form includes sales tax added at a rate of **BLOOMING BASKET - SMALL** 65.86 88.92 **BLOOMING BASKET - MEDIUM** 93.30 125.96 **BLOOMING BASKET - LARGE** 164.65 222.28 FLORAL BOUTONNIERE (Specify color pallet: All floral services will be delivered by 13.18 17.79 FLORAL CORSAGE (Specify color pallet: 32.93 44.47 **MINI LIGHTS** 16.47 20 45 6" BUBBLE BOWL 32.93 44.47 10" BUBBLE BOWL 54.88 73.97 CONTAINERS Select color: Gold/Silver/Black 27.44 27.44 SALES TAX DUE UNLESS EXEMPTION **CERTIFICATE ACCOMPANIES ORDER** TRANSFER TOTAL TO BOX #7 ON TOTAL **TERMS & CONDITIONS** METHOD OF PAYMENT FORM I agree in placing this order that I have PRINT NAME: accepted Edlen's payment policy and the terms and conditions of contract. EMAIL: PHONE:

SALES TAX

FLORIST

FLORAL.V1.SL.08.19 PG 15